HOPE FOUNDATION

Annual report

1 January to 24 November 2026

Generated from Hope Foundation's records on 24 November 2026. There is no fixed year end: this report covers 1 January to the day it was asked for, so the figures are the ones standing in the records at that moment.

PLEASE READ THIS FIRST

Hope Foundation is a fictional organisation, built to demonstrate a Salesforce solution for nonprofits. It is not a real charity: no auditor has signed these figures and no trustee has written a foreword. What is real is the reading - every number in this report was taken from the demonstration records at the moment the document was generated, and nothing in it has been rounded up, smoothed or filled in by hand.

WHAT IS IN THIS REPORT

Our year so far	Money received, gifts and donors
Programmes	What each set out to do, and what happened
Where the money went	Spending by category, calendar year to date
Funds	Raised, spent, committed and available
Campaigns	Goal, raised and supporters
Volunteering	Hours, volunteers and shifts

Hope Foundation · Andheri Community Centre, Mumbai 400053, Maharashtra · hopefoundation.org.in

OUR YEAR SO FAR

1 January to 24 November 2026

MONEY RECEIVED

₹1,84,63,000

Received gifts, this period

GIFTS

153

Given by 63 supporters

DONORS ON RECORD

74

Everyone who has ever given

Money received counts gifts marked as received with a close date between 1 January to 24 November 2026. Donors on record is every donor the organisation holds, not only this period's givers - 63 of them gave in this period. Pledges that have not been paid are not counted as money received.

PROGRAMMES

What each set out to do, and what happened

Every figure below is read from the programme's own record. Where a target was missed, the miss is printed in the same words as a hit.

Digital Literacy Programme

Running since 30 September 2025, to 30 March 2028

Computer lab sessions teaching digital skills to young people and adults.

REACHED

27

of 300 targeted

FUNDED

91.9%

of a ₹90,00,000 budget

COST PER PERSON

₹44,313

Spend to date, per person reached

VOLUNTEER HOURS

138

Since the programme began

Who it reached. 27 of the 300 this programme set out to reach - 9.0%. Raised so far: ₹82,67,000 of the ₹90,00,000 budget.

INDICATOR	TARGET	ACTUAL	ACHIEVED	RESULT
Lab hours delivered Output · Annual · reported 5 October 2026	250	125	50%	**Missed** 125 short of target
Sessions delivered Output · Annual · reported 5 October 2026	30	32	107%	**Exceeded** 2 above target
Learners completing the course Outcome · Annual · reported 5 October 2026	20	8	40%	**Missed** 12 short of target

Girls' Education Programme

Running since 30 March 2025, to 30 September 2027

After-school tutoring and exam preparation for girls in grades 6 to 10.

REACHED	FUNDED	COST PER PERSON	VOLUNTEER HOURS
64	**82.2%**	**₹61,196**	**236**
of 500 targeted	of a ₹1,10,00,000 budget	Spend to date, per person reached	Since the programme began

Who it reached. 64 of the 500 this programme set out to reach - 12.8%. Raised so far: ₹90,43,900 of the ₹1,10,00,000 budget.

INDICATOR	TARGET	ACTUAL	ACHIEVED	RESULT
School kits handed over Output · Annual · reported 15 November 2026	60	30	50%	**Missed** 30 short of target
Sessions delivered Output · Annual · reported 15 November 2026	120	80	67%	**Missed** 40 short of target
Average reading level gain Outcome · Annual · reported 15 November 2026	1.5	1.3	87%	**Missed** 0.2 short of target
Average score improvement (points) Outcome · Annual · reported 15 November 2026	40	43.8	110%	**Exceeded** 3.8 above target
Learners at 75% attendance or more Outcome · Annual · reported 15 November 2026	80	90	113%	**Exceeded** 10 above target
Learners completing the course Outcome · Annual · reported 15 November 2026	30	14	47%	**Missed** 16 short of target
Learners reading a full story Outcome · Annual · reported 15 November 2026	40	10	25%	**Missed** 30 short of target

Scholarships & School Kits Programme

Running since 30 December 2025, to 30 June 2028

Scholarships, uniforms and learning kits that keep children from low-income families in school.

REACHED	FUNDED	COST PER PERSON	VOLUNTEER HOURS
317	**72.2%**	**₹5,468**	**56**
of 400 targeted	of a ₹60,00,000 budget	Spend to date, per person reached	Since the programme began

Who it reached. 317 of the 400 this programme set out to reach - 79.3%. Raised so far: ₹43,31,600 of the ₹60,00,000 budget.

INDICATOR	TARGET	ACTUAL	ACHIEVED	RESULT
School kits handed over Output · Annual · reported 4 October 2026	400	310	78%	**Missed** 90 short of target
Students retained in school Outcome · Annual · reported 4 October 2026	90	100	111%	**Exceeded** 10 above target

Volunteer hours in a programme row are that programme's total since it began, which is the figure held on its record. The volunteering section later in this report counts only the hours served inside this period. Cost per person is the programme's spend to date divided by the number of people enrolled, as the record computes it.

WHERE THE MONEY WENT

Spending by category

The calendar year to date: every expense dated 1 January to 24 November 2026, grouped by the category recorded on it.

CATEGORY	PAYMENTS	AMOUNT	SHARE
Programme	57	₹59,26,530	80.0%
Administration	16	₹7,08,000	9.6%
Fundraising	11	₹5,33,680	7.2%
Marketing & Outreach	13	₹1,89,150	2.6%
Other	8	₹41,900	0.6%
Total spent in this period	**105**	**₹73,99,260**	**100.0%**

Shares are of this period's total spending, not of income, and they are rounded to one decimal place and made to add to exactly 100 - the remainder from rounding goes to the largest line rather than being left to push the total past 100.

FUNDS

What is held, and what is left

A restricted fund can only be spent on the purpose it was given for. An unrestricted one can be spent wherever the need is greatest.

FUND	WHAT IT IS FOR	RAISED	SPENT	COMMITTED	AVAILABLE
Digital Literacy Fund Restricted	Restricted: money given to this fund may only be spent on the programme it is tied to. Reported back to donors every quarter.	₹82,67,000	₹11,96,440	₹2,29,000	₹68,41,560
Emergency Reserve Unrestricted	Board-designated reserve. Target: four months of operating cost.	₹10,00,000	₹0	₹0	₹10,00,000
General Fund Unrestricted	Unrestricted money - pays for campaigns and core costs.	₹31,25,000	₹13,48,160	₹4,50,000	₹13,26,840
Girls' Education Fund Restricted	Restricted: money given to this fund may only be spent on the programme it is tied to. Reported back to donors every quarter.	₹90,43,900	₹39,16,540	₹1,40,010	₹49,87,350
Scholarship Fund Restricted	Restricted: money given to this fund may only be spent on the programme it is tied to. Reported back to donors every quarter.	₹43,31,600	₹17,33,500	₹93,600	₹25,04,500
All funds		**₹2,57,67,500**	**₹81,94,640**	**₹9,12,610**	**₹1,66,60,250**

Available is raised minus spent minus committed. Committed money is already promised to campaign work that has not been paid for yet, which is why raised minus spent does not equal available on the General Fund. Fund figures are lifetime totals, not this period's.

CAMPAIGNS

What each appeal asked for, and what it raised

CAMPAIGN	STATUS	GOAL	RAISED	OF GOAL	SUPPORTERS
Corporate Partners Drive 2025 Scholarships & School Kits Programme · 1 April 2025 to 30 September 2025	Completed	₹20,00,000	₹20,04,500	100%	35
Diwali Giving Appeal 2025 Girls' Education Programme · 1 October 2025 to 30 November 2025	Completed	₹5,00,000	₹4,15,500	83%	13
Annual Gala 2025 Digital Literacy Programme · 6 December 2025 to 6 December 2025	Completed	₹4,00,000	₹1,08,000	27%	5
Education for Every Child 2026 Girls' Education Programme · 30 March 2026 to 30 January 2027	In Progress	₹1,00,00,000	₹85,28,500	85%	43
Back to School Kits 2026 Scholarships & School Kits Programme · 30 June 2026 to 30 November 2026	In Progress	₹25,00,000	₹16,98,000	68%	5
School Notebook Digital Literacy Programme · 12 October 2026 to 9 November 2026	Planned	₹10,00,000	₹0	0%	0
Back to School Volunteer Drive 2026 Digital Literacy Programme · 13 October 2026 to 10 November 2026	Planned	₹5,00,000	₹0	0%	0
Parents' Open Day - Andheri Centre Girls' Education Programme · 24 October 2026 to 24 October 2026	Approved	₹0	₹0		0
Kit Packing Day - Andheri Centre Scholarships & School Kits Programme · 31 October 2026 to 31 October 2026	Approved	₹0	₹0		0
Volunteer Orientation - Dharavi Learning Hub Digital Literacy Programme · 7 November 2026 to 7 November 2026	Approved	₹0	₹0		0
Giving Tuesday 2026 Digital Literacy Programme · 14 November 2026 to 29 November 2026	Planned	₹25,00,000	₹0	0%	0
Giving Books Digital Literacy Programme · 19 November 2026 to 15 December 2026	Planned	₹0	₹0		0
Hope Annual Gala 2026 Digital Literacy Programme · 5 December 2026 to 5 December 2026	Planned	₹25,00,000	₹10,000	0%	1
Run for Her Education 5K Girls' Education Programme · 17 January 2027 to 17 January 2027	Approved	₹0	₹3,900		5

Supporters counts people, not gifts: a donor who gave four times to one appeal is one supporter. Raised counts received gifts attributed to the campaign, whenever they were received, so a completed campaign still shows what it finished with.

VOLUNTEERING

Time given in this period

HOURS SERVED	VOLUNTEERS WHO SERVED	SHIFTS DELIVERED	ACTIVE VOLUNTEERS
430	**23**	**34**	**24**
On attended shifts	People who attended at least one shift	Shifts someone turned up for	On the books today

Hours and shifts count assignments marked as attended with a service date in this period. A volunteer who is active on the books but has not yet served is counted in the last figure only.

IN CLOSING

Where these numbers come from

Nothing in this report was typed in by hand. Each figure was read from the record that holds it at the moment the document was generated, which is why the period ends today rather than at a year end, and why a target that was missed appears here with the same plainness as one that was met. Ask for this report again tomorrow and it will cover a day more, and some of these numbers will have moved.

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